



## 2026 Cox HealthPlans Medicare Advantage Commission Schedules

ENROLLMENT TYPE	COMMISSION PAID
<b>Initial Commission</b>	\$694.00 per beneficiary
<b>Renewal Commission</b>	\$347.00 per beneficiary

- Commission is paid for effective enrollments in 2026.
- Initial Commission is paid when a beneficiary enrolls in a Medicare Advantage plan for the first time or when a beneficiary makes an unlike plan type enrollment change. Agents will not receive Initial Year commission if the individual was already enrolled in an MA Plan at the time of enrollment.
- Renewal commission may be paid following the initial year on a plan provided the individual remained enrolled in a Cox HealthPlans Medicare Advantage plan throughout each renewal year and provided that Agents remain credentialed (licensed, appointed, and certified) as required by Cox HealthPlans for each renewal year.
- Like plan type policy change with Cox HealthPlans Medicare Advantage plans will not result in additional compensation above CMS set fair market value. Compensation will be paid in accordance with CMS requirements.
- Paid commission for initial or renewal will be at or below the fair market value published annually by CMS.
- Commission recovery requirements, known as charge-backs, are required by CMS to obtain paid commission on beneficiaries who rapidly disenroll from the plan within the first three months of coverage or at any other time a beneficiary is not enrolled in the plan. Charge-back amounts will be recovered for the total amount due the plan. Review of beneficiary disenrollment occurs monthly.

This schedule supersedes any prior Commission Schedule for the sole purpose of receiving paid commissions for all qualifying Medicare Advantage Health contracts written and accepted by Cox HealthPlans. Cox HealthPlans will continue to pay any contracted Producer for the duration of this Agreement, except as stated in the "Producer Agreement," #9, titled "Termination." Failure to provide proof of current Missouri Health License and E&O coverage will result in Cox HealthPlans placing the producer in a "pending" status until said documents are provided. While in pending status, no commissions or bonuses will be paid unless the producer is contracted to have commissions "pay to agency." If the requested documents are not provided, the producer's contract will be terminated, and no commissions/bonuses will be paid. Cox HealthPlans reserves the right to modify, reduce or discontinue the commission program at any time.